



-  Office 365
-  Skype for Business
-  Microsoft Intune
-  Microsoft Teams

● Office 365 and Skype for Business Online

accelerate productivity and your ROI.

Upgrade your communications

Microsoft Skype for Business is a 21st century upgrade, it lets your staff communicate in powerful new ways and weaves real-time communications into everything you do.

Skype for Business offers: instant messaging, video calls, web conferences and real-time presence information on any device from a desktop PC to a smartphone. And now, thanks to Daisy Unified Connect 365, it can also connect to your existing PSTN infrastructure, so you can make and receive telephone calls. With our help, you can even keep your existing phone numbers and desk phones and connect them too. The result? Improved teamwork, higher productivity and lower costs.

Better together

We help clients deploy Skype for Business or Teams alongside other powerful Microsoft cloud technology, including Office 365 for business productivity, SharePoint intranets and email communication and Microsoft Intune, which helps companies manage and secure mobile devices like laptops, tablets and smartphones. Keeping your organisation's information secure and protected at all times.

Modern productivity

Accelerate collaboration, improve teamwork and streamline communications with Microsoft Skype for Business or Teams. Connect employees anywhere, any time, on any device, including smart phones, desktop phone and computers. Improved communications and modern phone systems cut unnecessary travel costs, improve sales and customer support and empower remote workers. The best thing is that everyone already knows how to use Skype so it's familiar and productive from day one.

Move to the cloud

Daisy Unified Connect 365 connects Skype for Business or Teams with your existing PSTN infrastructure. This means that you can keep your existing on-premise phone system or SIP trunking and – critically – you can keep your existing phone lines and numbers. There's no need to retrain users, change your stationery or throw away expensive kit when you add Skype for Business. We have extensive experience with multiple phone system vendors and we follow Microsoft's Microsoft's FastTrack Practical Guidance for Cloud Voice to ensure a smooth integration.

It's the best of both worlds: the latest communication technology without throwing away your existing investment.

A safe pair of hands

This isn't our first rodeo: we've been helping ambitious firms with their IT since 2001. As a Microsoft Gold Partner, we can help you plan, deploy and support your Skype for Business phone system.

We are ISO 9001, ISO 14001, ISO 20000 and ISO 27001 accredited, so you can be confident that you are in safe hands.

We've got your back – and your IT team's too. Our expert unified communications consultants will get you to an optimised Skype for Business or Teams solution that delivers significant ROI, whether you are deploying on-premise, in the cloud, or a hybrid solution. And we'll be there for you as Skype for Business evolves to Teams. We can also offer training and Office 365 and Microsoft Intune deployment to complement your new communication tools.

The combination of Microsoft's cloud infrastructure and our own fully-resilient data centre and UK data network means we can offer up to 99.99% availability.

What is included?

Phase	Outcomes	Key activity
Envision	Business requirements captured	Define business use cases
	Architecture and approach defined	Analyse personas
	Current capabilities and infrastructure assessed	Define success criteria
	Remediation and preparation	Assess network
	Plans ready	Assess readiness
Onboard		Map operations roles
	Role-based readiness analysis	Site surveys
	Appropriate staff skills in place	Survey sites
	Unified communications delivered to each site	User acceptance testing
	Successful change management	Service configuration and delivery
	New features are targeted at the relevant personas	Site deployments
		Adoption activities
	End-user training	
Drive Value	Identified triggers to extend adoption, deploy new capabilities and realise new business value	Monitor service quality and usage
	Ongoing high-quality and reliable services for end users	Ongoing training
		Analytics

To find out more about **Daisy Unified Connect 365**, speak to one of our sales specialists today:

 **0808 274 0294**  **sales@daisygroup.com**



Daisy Differentiators

Scale

- A long-standing Microsoft Gold Partner and Direct Cloud Service Provider
- Digital Partner of Record for Office 365 lets us actively manage your cloud subscriptions to make sure you get the best return on your investment
- The largest ISP in the UK, and number one distributor, as well as the largest provider of business mobile
- We can support your Skype for Business deployment with mobile devices, Office 365 and other Microsoft products

Peace of mind

- Hosted in our own fully resilient data centres, connected on-net with our connectivity and voice providers
- Service levels of up to 99.99% availability giving you peace of mind
- Daisy is ISO 20000 and ISO 27001 accredited
- Microsoft Intune mobile device security with centralised IT control to keep sensitive corporate information secure on mobile devices

Flexibility

- Flexible deployment including migration support from your on-premises equipment to the cloud
- Access to cost-effective shared services for voice infrastructure such as SIP, delivering scale and flexibility
- Multi-vendor expertise to simplify integration and interoperability of all your systems
- Our own UK data network which means we can design and deploy highly redundant business connectivity and ensure high-quality communications
- Powerful tools to help you make the most of agile, mobile working, including support for smartphones and tablets

Convenience

- Access to Daisy's UK-based support team for remote and on-site support
- Cut overhead on your IT and Telecoms teams, focus on business growth instead
- Network assessment and telco services to achieve maximum network quality
- End-to-end capabilities

See how it works on the next page...

Our aim is to extend the value of your Microsoft® Office 365 Skype for Business or Teams Online investment, enrich your user experience and deliver a connected future.



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we are **daisy.**

www.daisygroup.com

Planning to move to Skype for Business or Teams Online for your phone system, but you want to bring your own PSTN?

This diagram shows how Daisy can deliver PSTN voice connectivity from Skype for Business to on-premises PSTN systems or local phone estate.

