



● Cost-effective solutions improving business efficiency. ●

The Background

The Royal Institute of Chartered Surveyors (RICS) is the world's leading professional body for setting standards in the surveying industry.

It has members all around the globe delivering knowledge and serving the public interest at a local level. In their work its members draw on RICS' ever-growing range of globally applicable and regionally specific standards and guidance.

The Challenge

RICS' main business objective was to achieve better performance for its nine UK sites and a better cost model for its international sites.

The customer had a Multi-Label Protocol Switching (MPLS) network, Leased Lines and Point to Point networks but wanted to overhaul the operation and implement a more efficient solution that would enable RICS to take advantage of newer technologies at a cheaper cost.

The Solution

Daisy proposed a solution based on implementing Ethernet First Mile (EFM) and Ethernet circuits to replace the existing private wires that connect RICS' nine UK sites together, while also connecting them into the organisation's international Multi-Protocol Label Switching (MPLS) network.

The result would mean that RICS could enjoy increased bandwidth availability at the same time as cost reduction. RICS' decision to work with Daisy was therefore based primarily on these efficiencies.

A Daisy Solutions Architect worked closely with RICS' Network Management to devise the solution. Mark Smith, Network Manager at RICS said: "Daisy are very dynamic in their approach and have allowed the internal RICS network designs to be clarified and drawn up into a solution that ticks all of our requirements.

"The level of service provided throughout the planning stages was excellent. Daisy has the right people in the right places, as demonstrated on multiple occasions by bouncing solution design ideas back and forth until we found the optimum one."



The Result

As a result of implementing the solution, RICS has achieved its objective and realised greater efficiencies. Mark said: "Over the past three years we have experienced considerable cost savings and increased efficiencies.

"The level of service received throughout the whole process; from planning to deployment to after care has been excellent. The Daisy team are highly focused on our needs and we will not be looking to consult any other third party providers."

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NB: This is a service provided free of charge to our clients and we will include links to your business' website.

